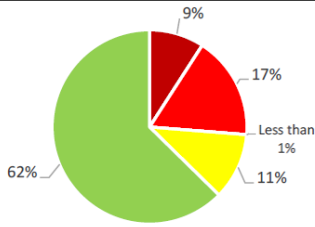
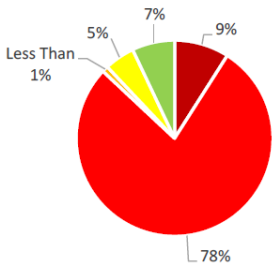


## Impact on Zone Status



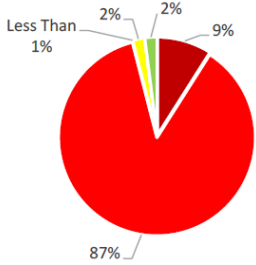
### Current Rates

- Based on current funding rules, over 60% of multiemployer plans are in the green zone.



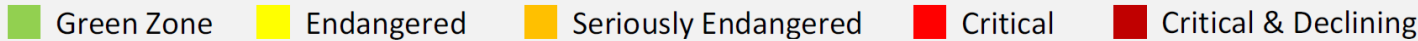
### Corporate Bond Rates

- Using corporate bond rates, the percentage of green zone plans would fall to just 7%.
- The majority of plans would see dramatically increased contribution requirements ranging from 1.7 to 2.4 times current contribution requirements.



### 30-Year Treasury Rates

- Using 30-year Treasury rates, a mere 2% of all multiemployer plans would be in the green zone.
- The majority of plans would see catastrophic contribution requirements ranging from 2.0 to 3.0 times current contribution requirements.



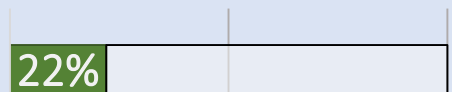
**Using alternative discount rates would likely result in decreased plan participation, reduced retirement security and jobs for millions of workers, reduced employer access to capital, increase employer bankruptcies, and lead to the demise of the multiemployer system rather than fortifying it.**

## Impact on a Representative Plan

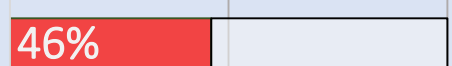
- Plan is currently 80% funded and in the Green Zone. On track to be 100% funded within 15 years.
- Plan provides modest benefits of about \$28,080 for a 30-year career employee
- Current contributions are approximately 22% of wages.
- Contributions would need to increase to 46% of wages using corporate bond rates and 59% of wages using 30-year Treasuries.

### Plan Cost as % of Wages

Current Rates



Corporate Bond Rates



30-Year Treasury Rates



0% 50% 100%

■ Total Plan Cost