

14th Annual Pension Alliance ESG and Sustainable Finance – Canadian Perspective June 14, 2023

Murray Gold, Partner E-mail: mgold@kmlaw.ca

- ESG factors are just like other factors
 - If material to risk/return, they must be considered
 - If not material, they need not be considered
 - Even if material, factor needs to be weighed together with other material factors

Objections

- For some, ESG factors are, by definition, immaterial to risk/return
 - Reflect personal or political objectives, not investment objectives
 - · Always a factual question
- For some, a threat to their business or financial interests
 - Fiduciaries must consider the facts, not be dominated by 'the interests'

- In each case, the challenge is how to evaluate the impact of the factor on risk/return
 - · Particularly difficult if factor is new and uncertain
- Climate change, for example, is a comparatively new investment factor
 - Scientific community began raising flags in 1950s and 1960s, but CC has not become an investment issue until recently

- Yet, the imperative is clear and compelling:
 - "Climate change is real. It is caused by greenhouse gas emissions resulting from human activities, and it poses a grave threat to humanity's future. The only way to address the threat of climate change is to reduce greenhouse gas emissions." (Supreme Court of Canada, References re Greenhouse Gas Pollution Pricing Act, 2021 SCC 11)

GREENWASHING RISKS

Greenwashing risks arise when an institution says it is doing something but is not really doing what it says

- A commitment to ESG should reflect a fiduciarily responsible and accountable decision — a failure to fulfill a commitment made in the best interests of the plan/fund may attract scrutiny/liability
- As well, expect scrutiny of corporate and pension fund processes for evaluating ESG risks

2023-06-13 6

GREENWASHING RISKS

- Are targets science-based?
- Do they align with the Paris Agreement?
- Is there an investment or business plan to achieve the target?
- Is management organized and accountable in regard to climate targets?
- Is management compensation consistent or in conflict with climate targets?
- Does organization have expertise required?
- Is expertise conflict-free?

Qs & As