

Agenda

Growing Significance of Behavioral Health

The Regulatory Response

The trend toward virtual and Rx Care

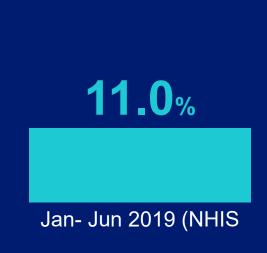


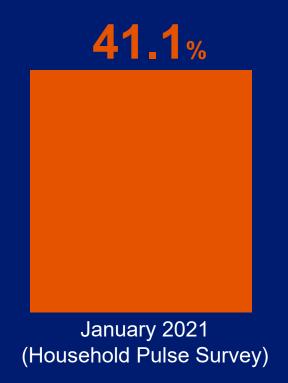
Growing Significance of Behavioral Health



COVID-19 has had a Negative Impact on Mental Well-Being

Average Share of Adults Reporting Symptoms of Anxiety Disorder and/or Depressive Disorder, January-June 2019 vs. Jan 2021



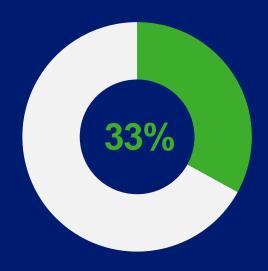




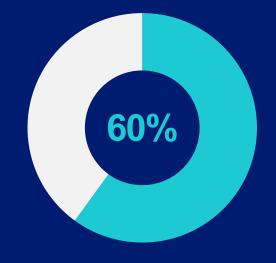


Notes: Percentages are based on responses to the GAD-2 and PHQ-2 scales. Pulse findings (shown here for January 6-18, 2021) have been stable overall since data collection began in April 2020.

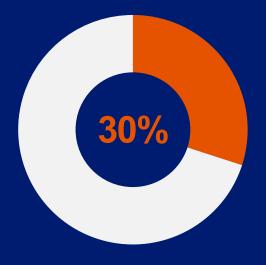
Importance of Behavioral Health



According to the CDC, suicide rates have increased 33% in the past 20 years, and affects all ages



Nearly 60% of adults with mental illness did not receive mental health services in the previous year



From June 2019 to July 2020, opioid-related deaths increased 30% from the prior 12 months





MH/SUD Benefits Have Long-term Impact

\$6 Trillion is the projected annual global cost of mental health disorders in 2030 — more than the combined cost of diabetes and cancer

Key impacts include:

- Impact on workforce productivity and morale
- Lost earnings
- Higher health care costs associated with increased utilization and poor medication adherence
- Higher costs associated with premature death and disability



The Regulatory Response



Mental Health Parity & Addiction Equity Act (MHPAEA) Overview of Final Regulations

- MHPAEA, passed in 2008, requires parity between medical/surgical (med/surg) benefits and mental health (MH) and substance use disorder (SUD) benefits
- Regulations set out parity standard, including NQTLs
- No requirement to provide MH or SUD coverage (but IF covered, must cover in every classification where med/surg services are provided)

DOL MHPAEA Report to Congress

- DOL issued 156 letters requesting comparative analyses for 216 NQTLs
- The Departments stated that none of the comparative analyses received by the Departments contained sufficient information upon initial receipt.
- The Departments call for Congressional action to enhance MHPAEA and MH/SUD enforcement.

Mental Health Parity Coalition

 Broad alliance of stakeholders impacted by the MHPAEA rules, including multiemployer plans represented through the NCCMP, insurers, and third-party administrators, other employer supported organizations.



- Coalition efforts are aimed to provide broadly supported comments and education to the Departments of Labor, HHS, and Treasury on the practical impacts and challenges related to MHPAEA compliance
- In-person meetings with the Department of Labor were convened in 2021 and 2022, providing a forum for stakeholders to provide input and request guidance.



The Trend toward Virtual and Rx care



What are Common Behavior Health Drugs?

Antidepressants

Anxiety Medications

Antipsychotics

Stimulants

Mood **Stabilizers**

- Prozac (fluoxetine)
- Lexapro (escitalopram)
- Celexa (citalopram)

- Xanax (alprazolam)
- Ativan (lorazepam)
- Klonopin (clonazepam)

- Zyprexa (olanzapine)
- Abilify (ariprazole)
- Risperdal (risperidone)
- Adderall (dextroamphetamine /amphetamine)
- Concerta (methylphenidate)

- **Lithobid** (lithium)
- Lamictal (lamotrigine)
- Depakote (divalproex sodium)









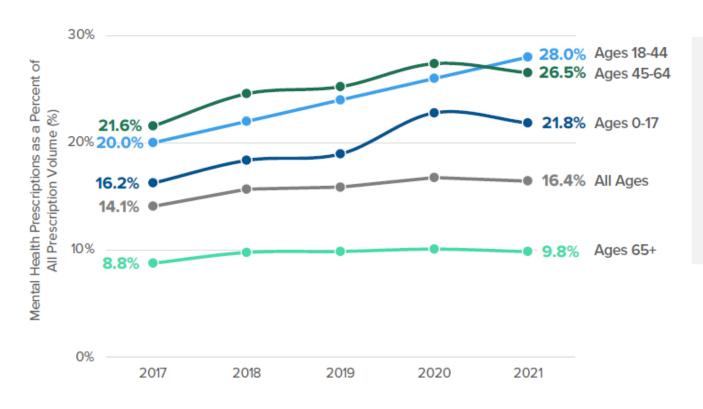




Behavioral Health Prescription Trends

The share of mental health-related prescribing has been rising annually across age groups. Since 2017, the share of mental health-related prescription volume increased most in the 18-44 age group (+8.0 percentage points).

MENTAL HEALTH-RELATED PRESCRIBING AS A PERCENT OF ALL PRESCRIPTION VOLUME, BY AGE GROUP, 2017-2021



Assuming the rate of change continues for patients ages <18, what will the long-term health effects be if younger patients sustain use of prescription mental health drugs over a lifetime?

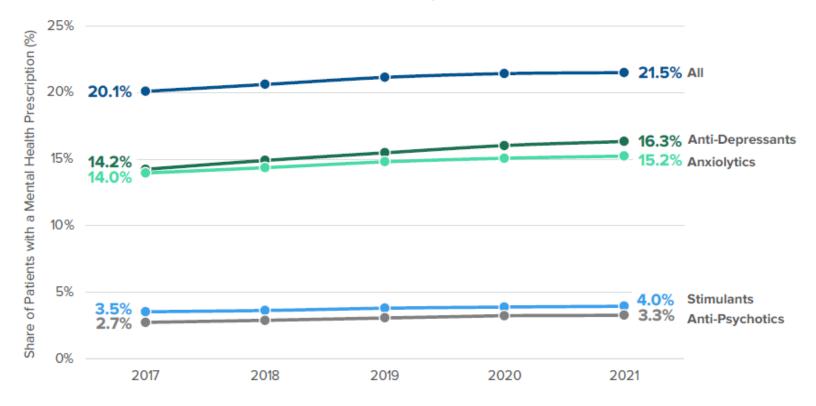
Source: Trilliant Health national all-payer claims database.



Behavioral Health Prescription Trends

The share of patients with a mental health-related prescription has been rising annually across drug categories since 2017. The share of patients with a prescription for anti-depressants increased by 15% 2017 to 2021, from 14.2% to 16.3%.





Source: Trilliant Health national all-payer claims database.



Thank You

For more info, please contact us

dbrenner@segalco.com 617.512.2026



Virtual Mental Health Care

What can go virtual?

- C Employee Assistance Program (EAP) visit
- Behavioral Health visit to: licensed psychiatrists, psychologists, counselors, and social workers
- C Various kinds of therapies including psychotherapy, cognitive behavioral therapy, dialectical behavioral therapy
- All of the above





Tele-Behavioral Health was Gaining Popularity Even Before COVID-19

Through phone or video appointments, tele-behavioral health provider can help with any of the following:



Anxiety



Grief





Trauma





Digital Behavioral Health Resources

Several behavioral health companies have emerged to expand access and provide more impactful resources to individuals.

- eMindful
- Lyra
- Dr. on Demand
- Talk Space
- Ginger
- Calm

- Better Help
- US HealthVest
- Mantra Health
- Quartet
- Joyable

- Joyages
- Inkblot
- Workit Health
- Rethink BH
- Headspace



Starts with an App



- Starts with an online app-based assessment
- Predictive modeling identifies evidence-based treatment
- Care-seeker is paired with a licensed therapist
- Wait times and access are guaranteed

