

World Pension Alliance & Transatlantic Conference

Is Telehealth here to stay?

Joe Whitney

Director, Regulatory & Public Affairs

June 15, 2023





26,000 Canadian employers choose Manulife as their partner to provide employees with wellness, health, insurance and disability products & services, offered through our flexible group benefit plans



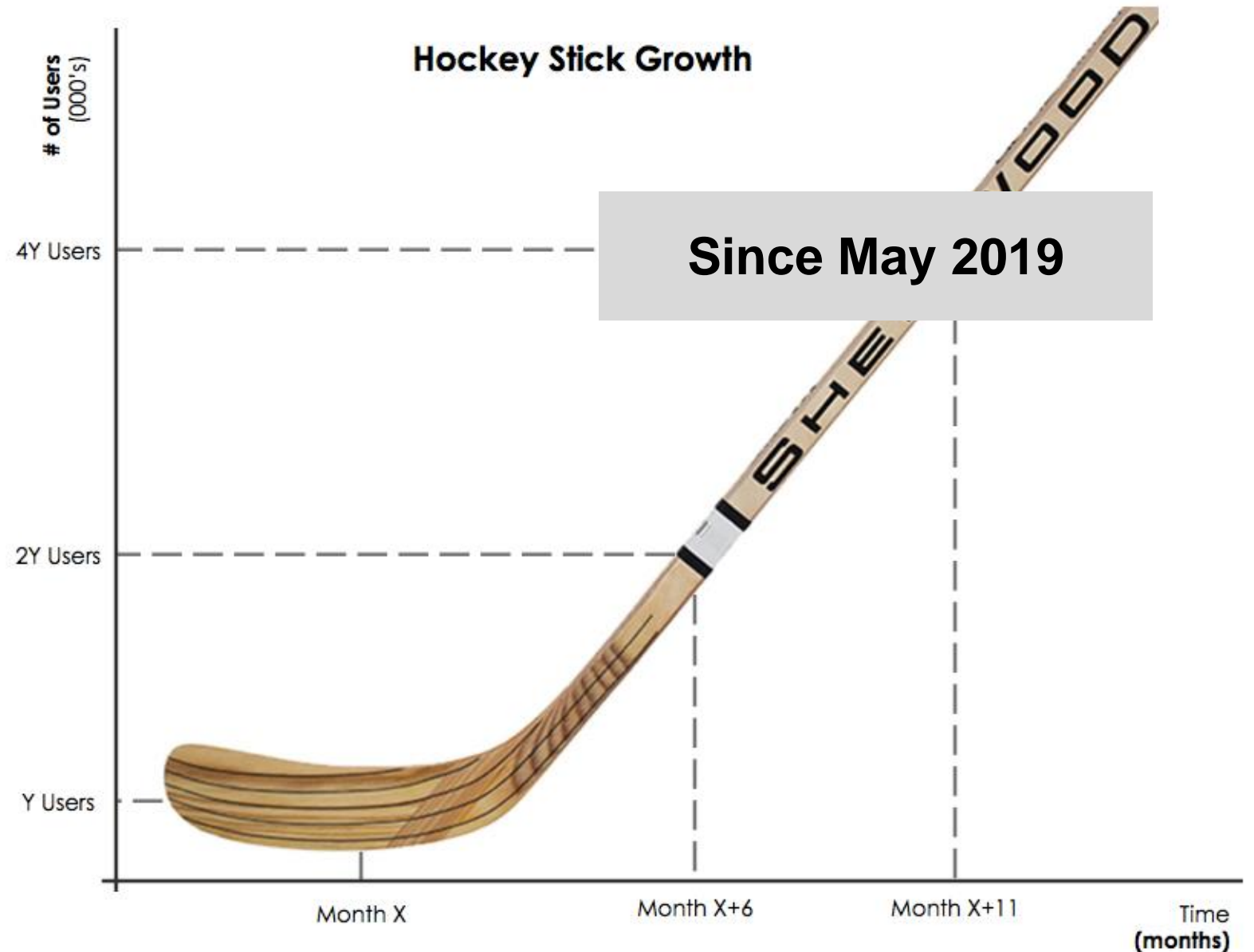
Over **5 million** Canadians are covered by a Manulife Group Benefits plan

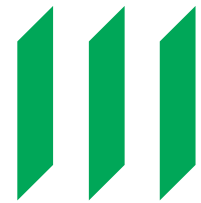
About me...

- Digital health since 2004
- Start up – diabetes patient portal & coaching
- Manulife's product lead for virtual primary care
- Government relations – health files (incl. virtual care)

Virtual Care in Canada

- Pandemic = explosive growth
- Market has three major Canadian vendors, plus some international (e.g., Teladoc)
- Manulife – over 1,000 groups added virtual care covering over 650,000 Canadians
- Growth in adoption and consults continues
- Period of regulatory uncertainty





Manulife

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